

#### **WHO WE ARE**

## **OUR MISSION**

At Workforce Solutions of the Coastal Bend, we invest in our regional success through access to jobs, training, and employer services.

#### WHAT WE STRIVE FOR

## **OUR VISION**

We meet our mission by collaborating with industry, education, economic development and labor to develop a comprehensive regional workforce strategic plan; develop a trainable and available workforce, and provide workforce relevant educational training opportunities for youth.

#### **GUIDING PRINCIPLES**

## STRATEGIC BOARD GOALS

#### **PARTNERSHIPS**

Establish and Strengthen Partnerships

#### **EFFICIENCY**

Effectively and Efficiently Target Rural Area Services

#### **AWARENESS**

Increase Workforce Awareness

#### **INNOVATION**

Expand Innovative Services to Business

#### OPPORTUNITIES

Explore New Revenue Opportunities

#### **TEAMWORK**

Improve Internal Efficiencies

#### CULTURE

Refine Board Culture

## STATE OF THE WORKFORCE

While the past couple of years proved to be challenging in many ways, Workforce Solutions of the Coastal Bend (WFSCB) stayed true to our mission by supporting the community. We sincerely appreciate the contribution of WFSCB volunteers, team members, and partners. Through access to jobs, training, and child care, we continue to provide the regional workforce with valuable resources and services to grow our economy.

By partnering with the education and business community, WFSCB continues to provide innovative programs and resources for job seekers and workers to upskill or reskill. With this in mind, it has become increasingly important to assist employers in retraining their staff and helping them identify qualified job seekers. We look forward to the opportunities to continue serving the Coastal Bend region in 2022 and years to come.

#### **WORKFORCE SOLUTIONS LEADERSHIP**



Gloria Perez

Board Chair



Kenneth A.Treviño

President & CEO



Judge Jim Huff

Chief Elected Officials Council Chair

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#### Workforce Solutions of the Coastal Bend

Workforce Solutions of the Coastal Bend supports an employer-driven, integrated system that consolidates employment, job training, and work-related services. We operate six Career Centers focused on investing in our regional economic success through access to jobs, training and employer services.



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# Coastal Bend REGIONAL TRENDS

Regional economic awareness sets the stage for the work we do. With accurate labor market information specific to the region, we can identify populations in need and strategize methods for service delivery.

## POPULATION G IOB GROWTH

**Population** 594,936 *2020* — *597*, *735* 



Avg. Earnings Per Job \$57.5K 2020 — \$56.9K

**United States** 

2020 Jobs 164,123,542

> 2021 Jobs 158,256,721

Coastal Bend



Texas

2020 lobs 14,199,725

2021 Jobs 13,858,032





Retiring Soon 164,052

Retirement risk is about average in our area. The national average for an area this size is 174,665 people 55 or older, while there are 164,052 here.





Racial Diversity 414,936

Racial diversity is high in our area. The national average for an area this size is 236,965 racially diverse people, while there are 414,936 here.





40,626

Our area has 40,468 veterans. The national average for an area this size is 32,994.





Millennials | 123,257

Our area has 123,257 Millennials (ages 25-39). The national average for this area is 122,488

## REGIONAL UNEMPLOYMENT RATES

#### ANNUAL UNEMPLOYMENT RATE



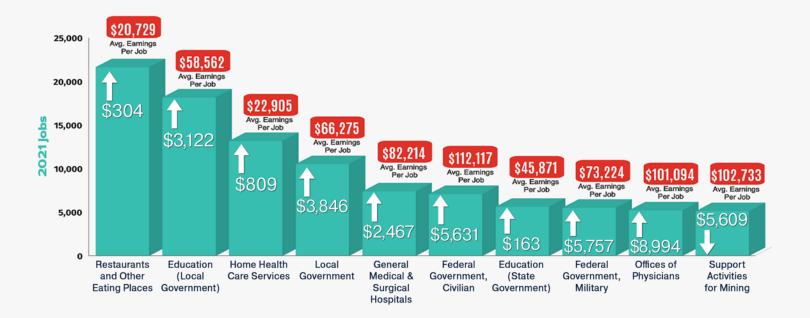
#### **MONTHLY UNEMPLOYMENT RATE**



#### LARGEST OCCUPATIONS IN THE COASTAL BEND

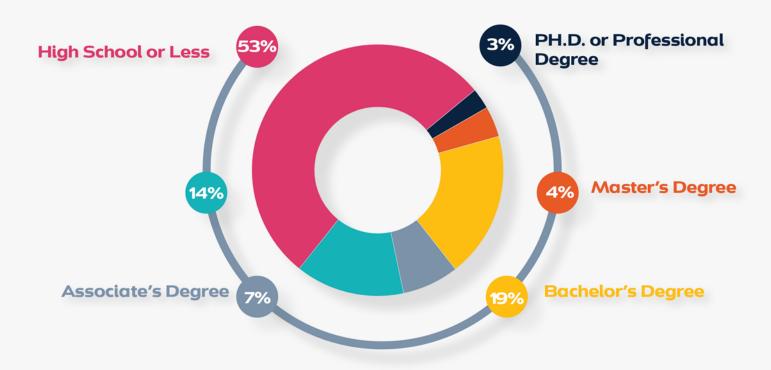


#### LARGEST INDUSTRIES IN THE COASTAL BEND



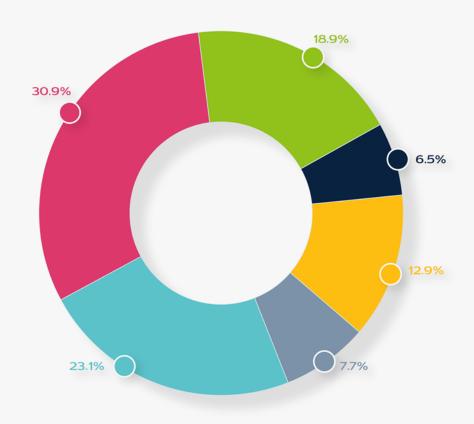
Source: Occupational data based on the 2-Digit Standard Occupational Classification (SOC) Code System. This SOC Code information is derived from the following databases, the Occupational Employment Statistics (OES) program and the American Community Survey.

## TOTAL JOB POSTINGS REQUIRING EDUCATION



EDUCATIONAL ATTAINMENT	· ·	JNIQUE JOB POSTINGS
PH.D. or Professional Degree		2,098
Master's Degree		3,091
Bachelor's Degree		14,687
Associate's Degree		5,696
Credentialed Occupations		10,980
High School or Less		41,731
	TOTAL JOB POSTING	S <b>78,283</b>

## EDUCATIONAL ACHIEVEMENT

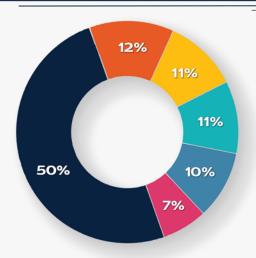


EDUCATIONAL ACHIEVEMENT	POPULATION	% OF POPULATION
Graduate Degree and Higher	25,286	6.5%
Bachelor's Degree	50,611	12.9%
Associate's Degree	30,119	7.7%
Some College or Credentialed Occupations	90,557	23.1%
High School Diploma	121,057	30.9%
12 <sup>th</sup> Grade or Less	73,942	18.9%

# Workforce BY THE NUMBERS

We all experienced unforeseen challenges over the last two years, but we stood strong together. We bridged the workforce gap, connected the community with resources, served local employers and blazed forward with a new perspective and gratitude.

## CAREER CENTER TRAFFIC



CAREER CENTER	TRAFFIC TOTAL
Staples	16,001
Sinton	3,957
Sunrise	3,457
Beeville	3,382
Alice	3,184
Kingsville	2,116

TOTAL TRAFFIC 32,097

#### HIRING EVENTS





#### **Employer Services**

**2,421**Employers
Served



**175** New Employers



**8,437**Services Provided to Employers



**30,493**Total Job



43,639





Job Seekers Services

Financial Assistance for Training

\$930,717

**45,429**Total Job
Seekers Served



**394,167**Total Job Seeker
Services Provided



**7,858**Veterans
Served



**1,240**Person with
Disabilities served



22,349
Unemployment
Claimants Served

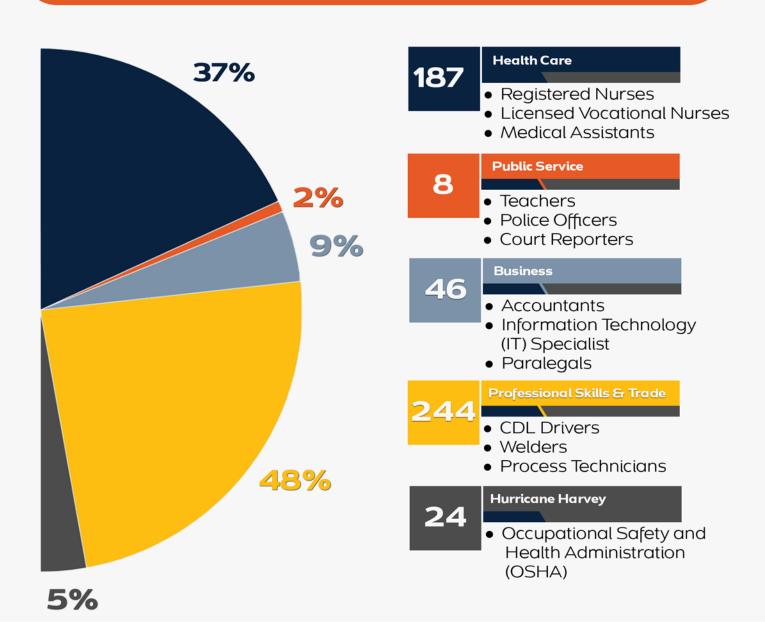


## CREDENTIALS BY INDUSTRY SECTOR

Occupational Credentials Paid For by WFSCB Training Dollars

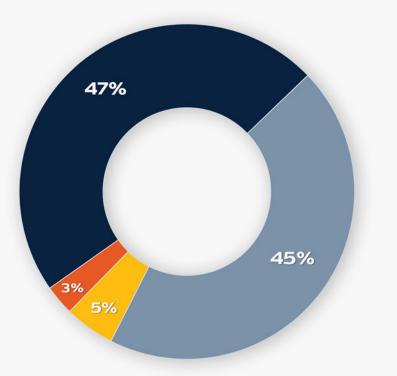
**\$6,673,213** 5 Years

509 Graduates



# TRAINING BY INDUSTRY SECTOR

## 103 Customers Currently in Training





## EMPLOYER DRIVEN SSENTIAL SKI



**Problem Solving** 

(Soft Skill)

**Teamwork** 

(Soft Skill)

Communication

(Soft Skill)

Critical Thinking

(Soft Skill)

Work Ethics

(Soft Skill)

Sales

(Hard Skill)

**Customer Service** 

(Soft Skill)

Merchandising

(Hard Skill)

Nursing

(Hard Skill)

Cardiopulmonary Resuscitation (CPR)

(Hard Skill)

Cash Handling

(Hard Skill)

Auditing

(Hard Skill)

Accounting (Hard Skill)

Leadership

(Soft Skill)

Microsoft Office

(Hard Skill)

Time Management

(Soft Skill)

Positive Attitude

(Soft Skill)

**Restaurant Operating** 

(Hard Skill)

Attention to Detail

(Soft Skill)

**Heavy Equipment** 

Operating

(Hard Skill)



# Service Industry Recovery (SIR) Program

Retail • Food Service • Hotel & Lodging Entertainment & Recreation Workers

The Texas Workforce Commission (TWC) is providing extra help to the service industry, which was hit hard by the pandemic, by providing child care assistance to low income parents who are employed in a TWC-Specified Service Industry.



Scan to Apply for No Cost Child Care

## Coastal Bend Workforce Child Care Services Program



#### **FINANCIAL IMPACT**

\$2,757,326 Parent's Share of Cost Paid \$14,002,937 + \$2,289,182 =

WFSCB Paid to Child Care

C.A.R.E.S. Act Enhanced Reimbursement Rates

164

Child Care Providers (Licensed Child Care Centers and Registered Child Care Homes)

\$19,049,445

Total Investment of Child Care Payments



#### **CUSTOMERS SERVED**

3,519



335



Children received Child Care under the Low-Income funding stream.

Children received Child Care under the Child Protective Services (CPS) funding stream.

Children received Child Care under Temporary Assistance for Needy Families (TANF)/Choices funding stream.

2,645

Average number of children served per day

2,501

Care subsidies during part of this contract year.

3,904 Families received Child

Children received Child Care during part of this

contract year.

#### 9 Month Sample (2,036 Customers) **OCTOBER 2020 - JUNE 2021**

DESCRIPTION	TOTAL
Parent Share Cost	\$1,910,335
WFSCB Payments Invested	\$8,514,719
Wages Earned	\$30,615,582
RETURN ON WFSCB INVESTMENT	360%

#### **Quality Child Care Activity**

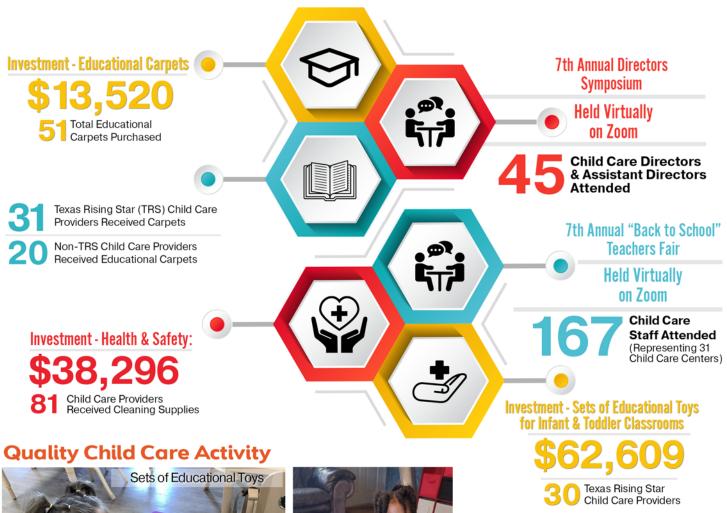




#### **Outdoor Learning Environments** serve as an extention of the indoor classroom and provide children a safe place to learn and play. This allows them space for distancing and fresh air ventilation.

# Early Childhood Development Quality Services Program









#### **Sets of Educational Toys & Carpets**

allow children learning opportunities to practice skills necessary for growth and development, as part of the Early Childhood Development Quality Services Program.

# Innovating & Expanding YOU! Youth Opportunities Unlimited



Two YOU! Choose Digital Career Expo's were held in 2021, featuring speakers from the Business, Healthcare, Professional Skills & Trades and Public Service industries. The first was held live on Zoom and the second was launched on a new innovative platform, On24 and is available On-Demand. This allows educators, counselors and parents to explore at their own pace and is an all-in-one digital experience allowing students to explore resources, ask questions, and learn more about speakers.







#### **Texas Internship Initiative Grant**



34 30 Emerging Professionals completed professional development training and essential skills on July 15<sup>th</sup> at Del Mar College.

Passed their dual-credit course and were offered an internship position.

20 Emp

Employer Partners hosted Emerging Professionals

Work Experience 89 Program 2021

Participants served in Subsidized Work Experience



#### Rural School Innovation Zone (RSIZ)

As an intermediary, working with higher education and collaborating with industry in our rural counties, we provide important career pathways to success for high school students, offering them opportunities to personalize their education based on their college and career readiness. These pathways are aligned to Coastal Bend in-demand occupations.

## Virtual Reality Goggle Program



WFSCB received funding for 25 Pairs of Virtual Reality Goggles & Software for career exploration. This technology will create many unique opportunities for immersive training with our education partners.

## Education Outreach Rolled Out in 2021!



Connecting regional school districts and Coastal Bend businesses, this initiative is geared toward aligning education and business to drive the future workforce.

## YOU NAVIGATE! STUDENT HIREABILITY





**Summer Earn and Learn (SEAL)** serves youth with disabilities seeking employment. This program provides training and connects participants to valuable work experience. On the left, Ping Bin Shaver receives a Completion Award, and on the right, Deborah Varner is recognized for the outstanding work she did in assisting participants enrolled in this program.

**54** 

VR Participants completed Work Readiness Training

VR Participants
Completed 5+ Weeks of
Paid Work Experience

39



47

VR Participants placed in Paid Work Experience

Worksites that participated in the SEAL Program

23

Workforce Solutions of the Coastal Bend in collaboration with the Clty of Corpus Christi declared a proclamation Recognizing and Commemorating the 76th Anniversary of National Disability Awareness Month. Proclamation was presented by Mayor Paulette Guajardo and helped kick off the YOU! Navigate Lunch & Learn, held on October 1, 2021 and National Disability Awareness Month.



Workforce Solutions of the Coastal Bend held its 4th Annual Youth Opportunities Unlimited (YOU) Lunch and Learn kicking off National Disabilities Employment Awareness Month (NDEAM). This presentation was rich with important messages about VR sensitivity and information regarding services available to Coastal Bend residents. This presentation is available on our website for participants to attend, engage, and share with colleagues and friends.

## Community Partnerships & Involvement Allows WFSCB to do more for People with Disabilities in the Coastal Bend



Over 500 items were donated by the WFSCB Staff over the month of August in partnership with Corpus Christi City Committee for Persons with Disabilities (CFPWD) to patients of Driscoll Children's Hospital.



August 21, 2021 - C.A.S.T. for Kids Foundation celebrated children with special needs through the sport of fishing. WFSCB volunteered to help facilitate this event offering kids with disabilities a sense of accomplishment. This positive message let them know that they can do anything they set their minds to while having fun.

# Supporting Businesses & Connecting Education



#### July 22, 2021

This virtual WE Summit featured many inspirational and resourceful Coastal Bend professional sharing insight and guidance to women entrepreneurs. This years summit was unique in that it included a new WE Wellness segment, a meditation led by Dr. Adriana Dyurich.





WE TALK BUSINESS WE TALK MONEY WE TALK EDUCATION
WE TALK BIG BRAND WEWELLNESS



WFSCB Connects!



#### **Digital Business Solutions Initiative**



18

**Awarded** 

**Applicants** 

Pending Award

TOTAL \$38,552

- Website Development
- Contactless Payment Technology
- Point of Sale Technology

- Development of Online Webinars/Videos
- Facilitate Customer Service
- Digital Marketing, Sales, Business Signage

#### **Educator Externship 2021**



Local educators participated in the YOU! Learn Educator Externship Program experienced an array of Coastal Bend careers. Lesson plans developed in-session multiplied valuable insight brought back to their classrooms.

103 Educators

38 Employers



Workforce Solutions of the Coastal Bend (WFSCB) makes meaningful connections between business and education. 38 Career and Technical **Education (CTE) Program Instructors from** all school districts across the region had a unique opportunity to tour Kiewit facilities and align their curriculum to skills needed for employment. The goal is to ensure that CTE students graduate qualified for work with employers in the region.

# Impacting Veterans Of the Coastal Bend

## Hiring Red, White & You!

\* A Statewide Hiring Event

IN-PERSON

96 Employers

**256** 

Job Seekers

Veterans

VIRTUAL

43

**Employers** 

**51** 

Job Seekers

15 Veterans

The 10th Annual Statewide Hiring Red, White & YOU! was held in-person and virtually during 2021. Employers and Job Seekers were able to network and gain meaningful employment. WFSCB continues to make veterans a priority when it comes to providing employment or support services.

TOTALS

139 Employers

307 Job Seekers

100 Veterans



#### **Military Family Support Program**

Three military spouses were enrolled into the WIOA-DW program, and are being assisted by a WFSCB Military Family Employment Advocate.

#### **Texas Veterans Network** (TVN)

TVN served 84 clients along with two new organizations joining the Unite Us network.

## Texas Veteran Leadership Program (TVLP)

Veteran programs throughout the Coastal Bend continue to provide services to veterans and collaborate on services to veterans and their families.

#### **Texas Veterans Commission** (TVC)

TVC has been safely operating remotely while still actively partipating in resource meetings and serving veterans in the Coastal Bend, hosting employment workshops and employer showcases.

103 Job Offers

> 99 Scheduled Interviews



# Special Programs Enlitiatives

## COVID-19 RELIEF INITIATIVE

Participants received Employment,
Training and/or Support Services

14 COVID-19 Jobs Created & Placed
• Including 9 Contact Tracers

## Non-Custodial Parent (NCP) Choices Program

Funds Recovered for Non-Custodial Parents (NCP) **Since May 2009** 

\$12,823,953

Total Funds Recovered for NCP

941 Served Under NCP

The Noncustodial Parent (NCP) Choices Program is a collaborative effort with the Texas Office of the Attorney General (OAG) and IV-D Family Courts to help parents who have substantial barriers to employment and career advancements.

## **Essential Skills Training**



In partnership with WRK Koncepts' learning program, we've customized an online training course with content and competency tests to obtain essential workplace skills necessary for employment success.



participants graduated from the program successfully, and were awarded computers.



"Community Partnerships that Change Lives for Coastal Bend Residents"



PATHS (Pursuit of Advanced Training in High Demand Skills) for Texas is a statewide initiative led by Workforce Solutions Greater Dallas. With funding provided by Walmart, this program is designed to upskill incumbent retail workers, aid employee retention, and propel the careers of many retail professionals.





Workforce Solutions of the Coastal Bend partners with Goodwill Industries of South Texas Learning Center for the PATHS for Texas kickoff event on May 6, 2021 where 8 PATHS participants received iPads to help them complete training. Goodwill employees upskill in the retail industry, giving them a competitive edge.

**18** Completed Training

**22** Currently In Training

## **021 LEADERSHIP EE STRUCTURE**



#### 🗊 🖟 Executive & Finance

Gloria Perez, Chair (City of Corpus Christi)

John Owen, Vice-Chair (City of Corpus Christi)

Velma Soliz-Garcia, Treasurer (San Patricio County)

> Ray De Los Santos, Jr. (Refugio County)

> > Jesse Gatewood (Nueces County)

Dr. Mary Gleason (City of Corpus Christi)

Victor M. Gonzalez, Jr. (City of Corpus Christi)

Marcia Keener (San Patricio County)

Ed Sample (City of Corpus Christi)



#### **Public Relations**

lesse Gatewood, Chair (Nueces County)

Carlos Ramirez, Vice-Chair (Kleberg County)

> Arnoldo Cantu (Duval County)

Rosie Collin (San Patricio County)

> Tracy Florence (Bee County)

Ofelia Hunter (Jim Wells County)

Omar Lopez (City of Corpus Christi)

Michelle Unda (City of Corpus Christi)

Liza Wisner (City of Corpus Christi)

#### **New Board Members**

Alma Barrera • Eric Evans • Kiwana Denson • Michelle Lozano



#### **Workforce Services**

Ray De Los Santos, Jr., Chair (Refugio County)

Michelle Flower, Vice-Chair (City of Corpus Christi)

> Randy Giesler (Live Oak County)

Travis Nelson (City of Corpus Christi)

Manny Salazar (Kleberg County)

Susan Temple (San Patricio County)

Iain Vasey (City of Corpus Christi)



#### **Child Care Services**

Dr. Mary Gleason, Chair (City of Corpus Christi)

Sandra Bowen, Vice-Chair (Jim Wells County)

Andrea Chavez (TWC/City of Corpus Christi)

> Dr. Justin Hoggard (Bee County)

Ed Sample (City of Corpus Christi)

Catrina Wilson (City of Corpus Christi)

# CHIEF ELECTED OFFICIALS (CEO) COUNCIL



Judge C.H. "Burt" Mills, Jr. (Aransas County)

Judge George "Trace" Morrill (Bee County)

Judge Eric Ramos (Brooks County)

Mayor Paulette Guajardo (City of Corpus Christi)

Judge Barbara Canales (Nueces County)

Judge Robert Blaschke (Refugio County) Judge Juan Rodriguez, Jr. (Jim Wells County)

Judge Charles Burns (Kenedy County)

Judge Rudy Madrid (Kleberg County)

Judge Jim Huff (Live Oak County)

**Judge David Krebs** (San Patricio County)

Judge "E.B." Garcia (Duval County)



In Memory of Judge Gilbert N. Saenz





- WorkInTexas.com Job Matching
- Job Placement Services
- Career Ready Workforce Certification
- Career Coaching
- Workshops (Interviewing, Resume, Job Club)
- Veteran Priority Service
- Labor Market Information (LMI)
- Pre-Employment Transition Services for Individuals with Disabilities
- Use of Office Equipment (Fax, Phone, Copier, Internet)
- Community Partner Resource Referrals
- Education and Training Resources
- Ticket to Work (Supplemental Security Income (SSI), Social Security Disability Insurance (SSDI) Recipients)
- Assistance Filing Unemployment Insurance Appeals
- Support Services (Child Care, Transportation, Work Related)
- YOU! Youth Opportunities Unlimited (Youth Services)

#### COASTAL BEND CAREER CENTERS

704 Coyote Trail Alice, TX 78332 Coastal Bend College Phone: 361.668.0167 Fax: 888.974.3356

3800 Charco Road Beeville, TX 78102 Coastal Bend College Phone: 361.358.8941 Fax: 888.974.3367

Falfurrias
221 S. Calixto Mara Avenue
Falfurrias, TX 78355
Tax Office Building
Phone: 361825,9095 Fax: 888.612.7783

Kingsvile 1814 South Brahma Blvd. Kingsville, TX 78363 Coastal Bend College Phone: 361.592.1006 Fax: 888.974.3358

1113 E. Sinton St. #D Sinton, TX 78387 Phone: 361.364.3284 Fax: 888.974.3358

520 N. Staples St Corpus Christi, TX 78401 Phone: 361.882.7491 Fax: 888.974.3358

Opportunity Employer/Program ary aids and services are available upon request to individuals with disabil Texas: 1.800.735.2989 (TDD) and 1.800.735.2988 or 7-1-1(Veice).

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